

Delivering Power, Driving Performance

#### **Authorized Distributor of**











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### **ABOUT US**





Built on trust, honesty and transparency, Deltoncontrol has emerged as a leader in the distribution of low voltage switchgear products across Karnataka for over four decades. **Established in 1986**, we now operate from two cities (Bangalore and Mumbai), also working on expanding to many more cities, with a portfolio of **8,000+ SKUs** and **customer base of over 2,000**.

With a revenue exceeding ₹140 crores, we take pride in being the preferred electrical products distributor for our clients. Our commitment to service excellence continues to drive us forward in delivering value and reliability in the electrical market.

# Vision

With over four decades of excellence, our vision is to be the nation's most trusted and preferred distributor for low voltage switchgear products, powered by strong partnerships and unwavering commitment.

## **Mission**

To deliver complete electrical solutions under one roof, offering a seamless customer journey from product selection to after-sales support, while driving delight through innovation, process excellence and talent growth for a sustainable future.



Respect

Integrity

Agility

Care

# **MILESTONES**

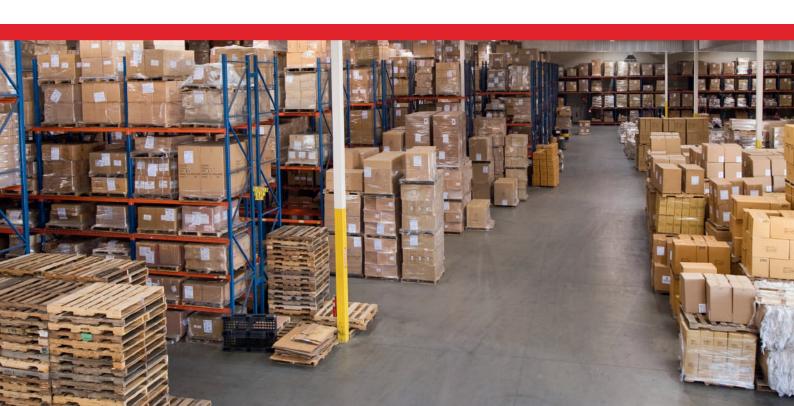


	1972	Chandmal Kantilal entered the electrical business with a small shop in Chickpet, Bengaluru.
Deltoncontrol began operations from a small 10×10 ft shop in Chickpet, Bengaluru.	1986	
	1991	His son, Mahesh Kantilal, joined the business, bringing fresh energy and ideas. His curiosity and drive marked the beginning of a new phase of leadership.
Partnered with Minilec and transitioned from counter-based sales to active customer engagement.	1994	
	1998	Appointed as an authorized Schneider distributor for low voltage products.
To pursue larger ambitions and a stronger vision, the office was relocated to a bigger space in Basavanagudi.	2003	
	2009	To align with long-term goals, the company moved into a 5,000 sq. ft. office on KR Road with a larger team.
With the vision to scale customer satisfaction and strengthen system processes, partnered with Shree NM Electricals.	2016	
	2019	After three years of strong organic growth, the company moved into a 20,000 sq. ft. integrated office-cum- warehouse to support future expansion.
To capitalize on inorganic growth and foster collaborations, acquired meter business of Transpower Products India Pvt. Ltd	2021	
	2022	Partnered with Techmech engineers to expand the builder-contractor network.
In line with the vision for sustained growth, partnered with PoojaPower to accelerate automation-led expansion.	2024	
	2025	Established a future-ready mother warehouse, featuring 50,000 sq. ft. of covered space and 25,000 sq. ft. of open space, to drive long-term growth.

# **OUR BUSINESS PORTFOLIO**



Brand	Product Type	Product Portfolio
Schneider Electric	Final Distribution	MCBs, RCCBs, RCBOs, Isolators, SPDs, DBs, Plugs & Sockets, Occupancy Sensors, Switches & Sockets
	Low Voltage Products	ACBs, MCCBs, SFUs, Accessories
	Industrial Automation / Panel Accessories	PLCs, VFDs, Soft Starters, HMIs, Push Buttons, Indicating Lamps
	Power Monitoring Solutions	Energy Meters, Capacitors, Reactors
	Power Control and Protection	Contactors, Relays, MPCBs
SECURE	Secure Power UPS Systems	UPS, Batteries and Battery Racks
ASCO Power Technologies	Power Transfer Systems	Automatic Transfer Switches (ATS)
Telemecanique Sensors	Industrial Control Components	Pressure Switches, Proximity Sensors, Photoelectric Sensors, Limit Switches



# **OUR GROUP BUSINESS PORTFOLIO**



Company Name	Business Category	Brand served	Product Portfolio
ELECTRIFY SOLUTIONS LLP	Manufacturing	Schneider Electric	RMUs up to 11 kV approved by all ESCOMs
POOJAPOWER CONTROL & AUTOMATION LLP	Engineering	Schneider Electric	ACB, MCCB, MCB, RCCB, MPCB, OLR, Contactors, Relay, VFD, HMI, PLC, SCADA, Industrial PCs, Ethernet Switches, Signaling Devices, Servo & Motion Controllers Safety - Light Curtains, Proximity & Inductive Sensors, Rope, Limit & Pressure Switches  Panel-Mount Connectors, PCB-Mounted Connectors
selmore	Distribution	POLYCAB  G CG Power and Industrial Solutions  Castrol  Crompton	Wires & Cables  Motors  Lubricating Oil & Grease  Fans & Appliances
Shree NM	Distribution	POLYCAB  3M	Building Wires (FRLF, FRLS-H, ZHFRLS), Flexible Cables, LT/HT Power Cables, Instrumentation Cables/BMS, EHV Cables, LAN Cables, Fire-Survival Cables, Solar Cables  LT 1.1 kV Heat-Shrink Kits, HT/EHV Heat- and Cold-Shrink Kits up to 33/110 kV respectively, Cable Termination Services
TECHMECH ELECTRIFY LLP	Distribution	Schneider Electric	MCBs up to 125A (10kA–50kA), RCDs up to 125A (10mA–1000mA), Wide range of DBs, Switches and Sockets
TECHMECH NM SOLUTIONS LLP	Engineering Solution	Schneider Electric	Copper/Aluminum Busway Solutions (25A–6300A), Lighting Control Solutions, Home Automation, Fire Alarm Systems and BMS

## **OUR NATIONAL PRESENCE**





### **Deltoncontrol & Switchgears LLP**

• Bengaluru • Mumbai



#### **Techmech NM Solutions LLP**

- Bengaluru Chennai Mumbai
- Delhi Kochi Hyderabad







• Bengaluru • Coimbatore • Hosur





- Mumbai Aurangabad
  - Belgaum Bhubaneswar •
  - Chennai • Guwahati
- Coimbatore Delhi
  - Hosur

Rajkot

Hubli

• Bengaluru

- Hyderabad Jaipur
- Kalaburagi
- Kolkata Kolhapur • Mysore
- Lucknow
- Mangalore

Raipur

Hospet

- Pune • Solapur
- Vadodara • Vijayawada



• Bengaluru • Chennai



**Selmore Enterprises LLP** 

Indore

### **OUR TEAM**



Every milestone begins with people who lead with intent - those who take ownership, stay accountable and bring purpose to their work. Growth has never been just about numbers; it's about the team that delivers with consistency, solves with clarity and builds with care. From the shop floor to leadership, it's the team's collective commitment that shapes our reputation. This belief in people-first approach drives everything we do because real growth happens when individuals grow with it.

Our journey ahead is defined by embracing change and innovation, guided by the same integrity, agility and passion that shaped our legacy.





### 🎬 Messages from our leadership team

We are driven by one principle - serving with integrity and delivering excellence. For over four decades, we've built trust, strong relationships and lasting value for our customers.

Our strength comes from our dedicated team, loyal customers and trusted partners. Providing complete electrical solutions under one roof, we ensure a seamless journey from selection to after-sales service and support. With innovation, process improvement, and talent development at our core, we continue to build a legacy of reliability and customer delight.



#### Mahesh Kantilal

Managing Partner. Deltoncontrol & Switchgears LLP



At Deltoncontrol, we measure success by the value we create for our customers. With strong partnerships, a wide product range and a passionate team, we are proud to be a one-stop destination for electrical solutions. Our focus is on innovation, excellence and building lasting relationships that exceed expectations.

Anand Kumar Tiwari

CEO. Deltoncontrol & Switchgears LLP



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